

Solar Access Program FAQ

Is there any hidden charge for the panels?

No. As long as your roof is in good condition, there is no charge associated with the panels.

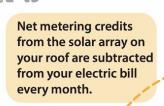
What happens if the price of electricity goes down?

Unlike traditional Power Purchase Agreements (PPA), through the Solar Access Program, your savings are not impacted by a decrease in the price of electricity. Since you are receiving Net Metering Credits you save either way.

How much do I save?

We estimate between 10%-25% savings on your electricity bill. We will have better knowledge after we review your utility bill, and a site survey is completed. This way we have an exact size of the system and the amount of electricity you use. Below is an example of how the Net Metering Credits would show up as a reduction on your monthly electric bill.

Sample electric bill with savings from the Solar Access Program

Account Number	Billing Date	Next Read Date												
0000 000 0000	December 12, 2016	January 12, 2017												
Service Provided to														
J. Doe 12 Main St. Boston MA 01111														
<p>Net metering credits from the solar array on your roof are subtracted from your electric bill every month.</p> 														
Account Summary														
Previous Bill Payment	46.12	Thank You	46.12											
Total Cost Electricity	45.75	Other Credits	-21.72											
Credit Balance	24.03													
Electricity Used														
Rate A1-Residential Meter		Cost of Electricity												
Jun 08, 2015 Actual Read	2484	Delivery Services	45.75											
May 07, 2015 Actual Read	-2579	Customer Charge												
32 Day Billed Use	-95	Total Cost of Electricity	45.75											
<table border="1"> <tr><td>2600307</td><td>KWH</td></tr> <tr><td>06/08</td><td>0</td></tr> <tr><td>05/07</td><td>0</td></tr> <tr><td>04/07</td><td>145</td></tr> <tr><td>03/06</td><td>645</td></tr> <tr><td>02/06</td><td>564</td></tr> </table> 			2600307	KWH	06/08	0	05/07	0	04/07	145	03/06	645	02/06	564
2600307	KWH													
06/08	0													
05/07	0													
04/07	145													
03/06	645													
02/06	564													
Other Charges or Credits														
Net Mtr Crdt	-95 KWH X 0.22863	-21.72												

What happens to the tax rebates?

Part of our business model is monetizing the tax rebates for our financing partners. This is how we can offer free installation and maintenance on a solar array.

What are the cost of the panels?

The cost of the system is paid for by our financing partners, and the cost of the system varies by size. There is no upfront cost to the system, however, you do have the option to purchase the panels at set milestones. You are under no obligation to do so.

Who is the financing partner and what is their role?

PSM Clean Energy is one of our major financing partners, with an expertise in funding and supporting local solar projects. They use their PSM Investment Community fund to raise the upfront capital to install solar at no cost to you, and manage the ongoing operations and maintenance of the panels.

How is the “anchor” institution involved?

The anchor institution is the large off-taker of the solar power that makes this whole project possible. You receive a portion of the output of the panels for free, while the anchor purchases the rest of the Net Metering Credits for their electricity needs. They are the entity that pays back our financing partner over time for the upfront cost of the solar array.

Who installs the solar system?

Through a competitive bidding process, Resonant Energy selects a contractor from our pool of qualified installation companies. We look for contractors that offer the right balance of price, quality, and commitment to local workforce development. Contractors are required to have at least three years of track record, over 2MW of solar installed, and active NABCEP certification.

What kind of panels do you use?

We only use high quality Tier 1, bankable panels. The specific module we use for your house will be determined when the contractor is selected.

What happens when the power goes out?

If the grid is down, the panels will not produce electricity. The panels do not act as a backup generator.

What happens if Net Metering Policy Changes?

While net metering regulations may change in the future, it is extremely unlikely that future changes will apply retroactively to completed projects. There is almost always [a grandfathering provision](#) to ensure that consumers continue to realize the same benefits from a project in the future that they were counting on.

What if I need a new roof?

There is no cost associated with maintaining or installing the solar system. However, a new roof would interfere with the production of the system. We do not recommend installing on a roof that is over 12 years old, to avoid the cost of removing panels and putting them back on for a roof repair. In the event that you do need to take down the whole array for complete roof work, the cost is labor is around \$50 - \$100 per panel.
**Fun fact: Solar panels act as a barrier to the elements, which helps protect your roof from weather.

What if panel prices go down or something better comes out? Why shouldn't I just wait?

It is true that the cost of solar PV modules is gradually dropping; however, incentives available under the SREC II program (which will expire in May 2017) more than compensate for the marginally higher present cost of modules. Future programs (e.g., SREC III) will likely provide less cash benefits to solar customers. As we go forward in the solar marketplace, the incentives lower as the installed costs lower, so that the net benefit for consumers will not change dramatically for years.